

## BFSI Domain Lead (Techno-Functional SME)

**Experience:** 10+ Years

**Location:** Bangalore (Preferred)

**Mode of work:** Hybrid (3 days from office)

### Role Overview

We are looking for a highly experienced **BFSI Domain Lead (Techno-Functional SME)** who brings deep functional expertise combined with strong technical acumen in **data, analytics, and AI-led solutions**. This role requires a strategic thinker with a consultative approach, capable of driving digital transformation initiatives across Banking, Financial Services, and Insurance (BFSI) domains.

### Key Responsibilities

- Act as a **domain expert** for BFSI engagements, bridging business needs with technology solutions
- Drive **AI-led solutioning strategies** leveraging data, analytics, and emerging technologies
- Collaborate with stakeholders to define **business problems, solution architecture, and transformation roadmaps**
- Provide **consultative guidance** to clients on digital transformation, data modernization, and AI adoption
- Lead **pre-sales, solution design, and proposal development** for BFSI opportunities
- Work closely with data engineering, AI/ML, and product teams to deliver scalable solutions
- Ensure alignment of solutions with **industry regulations, compliance, and best practices**
- Mentor teams and contribute to building **domain capability and thought leadership**

### Required Skills & Expertise

- Strong experience in **BFSI domain** (Banking / Insurance / Financial Services)
- Deep understanding of **data platforms, analytics, and AI/ML solutions**
- Proven ability in **techno-functional roles**, combining business and technical expertise
- Experience in **consulting, stakeholder management, and strategic solutioning**
- Knowledge of **regulatory frameworks** (e.g., risk, compliance, governance in BFSI)
- Hands-on exposure to **data ecosystems (Azure/AWS/GCP), data warehousing, and AI tools**
- Excellent communication and presentation skills
- Experience in **AI-led transformation programs** within BFSI
- Exposure to **GenAI / Agentic AI use cases** in financial services
- Background in **solution architecture or enterprise consulting**
- MBA or relevant advanced degree is a plus

**Note:** Interested candidates may apply by sending their resumes to [careers@bandhantech.com](mailto:careers@bandhantech.com)